



FEE SCHEDULE FOR USE OF GLNC LOGO &/OR CERTIFICATION ON FOOD LABELS

Introduction

Registered Users must pay a fee for use of the GLNC logo &/or GLNC certification to cover the costs of administering the Code. Registered Users do not pay a fee for the use of the whole grain ingredient content claims or DTI statement alone without the use of the GLNC logo &/or GLNC certification. For details on the use of GLNC logo &/or certification on food labels, refer to the Code of Practice for Whole Grain Ingredient Content Claims.

Fees are based on the Annual Total Sales of all proposed Registered Products that will carry the GLNC logo &/or GLNC certification. Registered Users pay an annual fee according to the appropriate tier of Annual Total Sales of Registered Products.

Sales Fee

GLNC Contributors

Fee Tier	Annual Total Sales (AUD)*	Fee AU\$ (ex-GST)
Tier 1 User	Less than \$30mil	\$7,500
Tier 2 User	\$30mil - \$100mil	\$12,500
Tier 3 User	\$100mil - \$200mil	\$28,000
Tier 4 User	Greater than \$200mil	\$56,000

*Annual Total Sales is the actual annual warehouse gross revenue from the sale of Registered Products carrying the GLNC logo &/or certification, exclusive of trading terms or discounts, exclusive of GST payments and exclusive of all returns and recalls. If a product has been on shelf for more than 12 months, the actual annual sales values are used. For products on shelf less than 12 months, forecast sales values are used.

Non-GLNC Contributors

Fee Tier	Annual Total Sales (AUD)*	Fee AU\$ (ex-GST)
Tier 1 User	Less than \$30mil	\$15,000
Tier 2 User	\$30mil - \$100mil	\$25,000
Tier 3 User	\$100mil - \$200mil	\$56,000
Tier 4 User	Greater than \$200mil	\$112,000

Retailers

Fees for retailers are calculated on a category basis. Please contact the Code Manager for full details.

Cap on Sales Fees

A cap of 10 Stock Keeping Units (SKUs) applies to each tier. If a manufacturer wishes to register more than 10 SKUs, the Annual Total Sales of the additional SKUs will be used to determine the applicable fee tier and fee.

Example: GLNC Contributor registration of 15 SKUs for certification with an Annual Total Sales of \$80 million.

	Annual Total Sales (AUD)*	Applicable Fee Tier	Fee AU\$ (ex-GST)
Annual Total Sales of first 10 SKUs	\$60 mil	2	\$12,500
Annual Total Sales of additional 5 SKUs	\$20mil	1	\$7,500
Total Fees			\$20,000

There is a total fee cap of \$56,000 for GLNC Contributors and \$112,000 for Non GLNC Contributors.

Review of Fees

The Code of Practice for Whole Grain Ingredient Content Claims fees will be reviewed annually. Amendments will be communicated to all Registered Users and made available on the GLNC website before 30th April each year. The revised fees will be effective from the 1st July each year as described in the Code of Practice for Whole Grain Ingredient Content Claims.

Payment Terms

GLNC will invoice Registered Users upon approval of GLNC logo &/or certification on product label. Payment terms are 30 days. Late fees to apply and are charged at 5% per 1-30 day (inclusive) period.